



Fed Government Offers Small Biz Opportunities

There are several steps you will need to take to become a federal contractor or subcontractor for the Federal Government.

The first step is to register with the Central Contractor Registration. The CCR is an online government-maintained database of companies wanting to do business with the federal government. Agencies search the database for prospective vendors. The CCR is located at: www.ccr.gov.

After registering, you may enter your small business profile information on the **Dynamic Small Business Search page**. Creating a profile in CCR and the Dynamic Small Business Search, and keeping it current, ensures your firm has access to federal contracting opportunities.

Entering your small business profile, including your business information and key word description, allows contracting officers, prime contractors, and buyers from state and local governments, to learn about your company.

Before you register with the CCR, there are several important steps to complete:

Download the instructions and forms for registration and review them before you begin to enter the data online. That way you'll have all the required business information at hand to submit a complete application at one time. Click on **"Start New Registration."** A CCR Handbook to help you with the registration process, is available at: www.ccr.gov/Handbook.aspx.

You must have a Data Universal Numbering System number to begin the registration. Contact Dun & Bradstreet at: www.dnb.com to obtain a free DUNS number. Generally, all businesses need a federal tax identification number, known as an EIN or TIN, Form SS-4.

You may apply for a TIN in a variety of ways, including online, by phone, or fax. For information go to the IRS Small Business/Self Employed Community Web site at: www.irs.gov/smallbiz, and click on "New Businesses."

Identify your North American Industry Classification Codes. NAICS codes classify business establishments. You must supply at

least one code for your registration to be complete, but be sure to list as many as apply.

If you do not know your NAICS codes, search at: www.census.gov/epcd/naics07. You must use six-digit NAICS codes in your registration. You can add or change NAICS codes at any time. You can also bid on a solicitation that has a NAICS code that you have not listed.

Identify your Standard Industrial Classification Codes.

Use this section to list up to 20 classification codes that apply to your products and services. SIC codes can be four or eight numbers. You must supply at least one valid SIC code for your registration to be complete. Search www.osha.gov/oshstats/sicser.html if you do not know your SIC code.

Identify your Product Service Codes. PSC codes, although optional, provide additional information about your service for government buyers. Search for PSC codes at: www.fpds-ng.com, click on "Downloads" and scroll down to Reference Information.

To register with the CCR, go to: www.ccr.gov and click on "Start New Registration."

Remember, the more you understand about how the government buys products and services, the more successful you will be in landing contracts. There are a variety of online training programs, in-person counseling services and specialized procurement representatives available to explain the federal procurement process.

SBA's Small Business Training Network is a virtual campus complete with courses and programs to help the small business owner. Entrepreneurs interested in government contracting should take the free course, **"Business Opportunities: A Guide to Winning Federal Contracts,"** which outlines how to participate in federal contract programs. The 30-minute program focuses on the contracting process and includes links to more than 40 websites. View this, and other small business courses, at: www.sba.gov/training.



Construction Education Grants Available

The State of Nevada Commission on Construction Education currently has funds available and is actively seeking applicants to apply for grants.

The Construction Education Commission was created by the Nevada Legislature in 2001 for the purpose of encouraging programs that meet the mission of improving quality and integrity in the construction industry to attract and retain an educated and skilled workforce. It consists of one member from the Nevada State Contractors Board and six members appointed by the governor. Four members represent the construction industry, and the other two have knowledge of

construction education programs.

The commission is totally funded by voluntary contributions and fines levied through the Nevada State Contractors Board disciplinary process. Goals of the program are to:

- Actively promote programs that introduce primary and secondary school students to the multitude of career options related to the construction industry.

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Construction Education Grants Available

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- Actively promote programs that teach business ethics, integrity, credibility and commitment to enhance the image of the construction industry.

- Actively promote programs that provide training and education to retain workers in the construction field.

Grant applications are available on the Nevada State Contractors Board website at: www.nscb.state.nv.us. Click on the "Construction Education" icon and then select the first item at the top: "Nevada Commission on Construction Education."

(APPLICATIONS MUST BE RECEIVED BY **APRIL 15, 2009** AND SENT TO; COMMISSION ON CONSTRUCTION EDUCATION, C/O STATE CONTRACTORS BOARD, 9670 GATEWAY DRIVE, SUITE 100, RENO, NV 89521)

Truckee Meadows Community College Courses Open

Truckee Meadows Community College Workforce Development and Continuing Education has begun a new online certification program for the Green Technology field, held in conjunction with ProTrain. To register, go to:

<http://www.theknowledgebase.org/TMCC/>

These classes are offered online:

10 Hour Outreach Training for Construction [SC197C]

Monday, Tuesday, 8 a.m. to 1 p.m.; two sessions starting **March 23, 2009** and ending **March 24, 2009**. Cost: \$125. Location: Reno - TMCC/IGT Applied Technology Center

40 Hour Hazardous Waste Operations & Emergency Response [SC105C]

Monday, Tuesday, Wednesday, Thursday, Friday, 8 a.m. to 5 p.m.; five sessions starting **February 23, 2009** and ending **February 27, 2009**. Cost \$465. Location: Reno - TMCC/IGT Applied Technology Center.

Monday, Tuesday, Wednesday, Thursday, Friday, 8 a.m. to 5 p.m.; five sessions starting **April 20, 2009** and ending **April 24, 2009**. Cost: \$465. Location: Reno - TMCC/IGT Applied Technology Center

8 Hour Hazardous Waste Operations Refresher [SC106C]

Wednesday, 8 a.m. to 5 p.m.; one session on **March 18, 2009**. Cost \$165. Location: Reno - TMCC/IGT Applied Technology Center

Friday, 8 a.m. to 5 p.m.; one session on **May 15, 2009**. Cost: \$165. Location: Reno - TMCC/IGT Applied Technology Center

Confined Space Train the Trainer [SC190C]

Friday, 8 a.m. to 5 p.m.; one session on **March 20, 2009**. Cost: \$200. Location: Reno - TMCC/IGT Applied Technology Center

Registration for the following safety classes can be done online at: <http://wdce.tmcc.edu> To arrange onsite safety courses, or to register several employees, call Scott Alquist at: (775) 857-4958, or Deb O'Gorman at: (775) 824-3811.

Forklift Safety Training [SC101C]

Saturdays, 8 a.m. to 2 p.m.; **March 14, 2009; April 4, 2009; April 25, 2009; and May 16, 2009**; Cost per class: \$79. Location: Reno - TMCC/IGT Applied Technology Center

Forklift Train-the-Trainer [SC194C]

Friday, 8 a.m. to 5 p.m.; one session on **May 29, 2009**. Cost: \$200. Location: Reno - TMCC/IGT Applied Technology Center

Bid Opportunities

City of Las Vegas

LV Blvd Neon Signs and Median Island Improvements
Bid #09.1730.20-DC
http://www.lasvegasnevada.gov/files/09173020DC_LasVegas BlvdNeonSigns_ITB.pdf

County of Nye

Pahrump Museum Steel Building
RFP #2009-02
Bid packages may be examined and copies obtained by contacting the Nye County Purchasing Dept, 101 Radar Rd, Tonopah, Nevada 89049, or by calling 775-482-7256.

Housing Authority, County of Clark (HACC)

Tree Trimming Service
IFB #9028-0076
Pre-Bid Conference meeting will be held on Feb 17, 2009 at 10:30 AM
All RFP documents are available on the HACC website at www.haccnv.org

Las Vegas Valley Water District (LVVWD)

Hard Rock Pressure Zone Conversion
Solicitation Number: C1279
Pre-bid Date: 2009-02-18
Response Date: 2009-03-05
http://www.lvvwd.com/nonpvcs/lvvwd/construction_ops/inv/1279.pdf
Information regarding plans & specs can be purchased from the LVVWD, OR online: www.snwa.com under Business Opportunities, Construction Opportunities.

Esmeralda County

Pilot testing, design, delivery, and start-up assistance of an arsenic water treatment system for the town of Goldfield, Esmeralda County, NV
Due: 3/16/09 - 5:00 p.m.
Contact: Esmeralda County - 775/485-6309, 233 Crook St Goldfield, NV 89013

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Bid Opportunities

Washoe County School District

Pavement Upgrades at Echo Loder Elementary School
Contract# 124A; PWP# WA-2009-99
Due: 2/26/09 - 10:00 a.m.
Contact: WCSD, 333 Holcomb Ave, Suite 300, Reno, NV 89502

Rafael Construction, Inc. Requests Sub Bids and material quotations from ALL qualified subcontractors and suppliers including MBE, DBE, WBE, DVBE, SBE, SBDE and SMBE on the following project: Las Vegas Wash Trail-Phase I Las Vegas Wash Corridor from Owens Ave. to Stewart Ave. Las Vegas, Nevada Bid No. 09.1730.29-LED Please fax bids no later than Thursday 10:00 A.M. February 19, 2009 to (702) 451-6111. Or contact Robert Nelson @ (702) 451-5511. We are an equal opportunity employer.

Events

The Procurement Outreach Program (POP) invites you to an informal workshop - **FREE!**

Abounding Opportunities on the Horizon Are You Ready And Will You Be In The Mix?

- What Industries are affected by the Stimulus package?
- How will we track the flow of dollars thru the system?
- Who will be responsible for executing the contracts?
- What type of contract vehicles will be utilized?
- Will you position yourself as a prime, subcontractor, service provider or supplier in pursuit of the business?

February 20, 2009

Nevada Commission on Economic Development
108 E. Proctor Street, Carson City
9:00 a.m. – 11:00 a.m.
For reservations call 775-687-1813 or email
tbaldassare@bizopp.state.nv.us

POP is facilitating the “Source Connection” event April 16th in conjunction with the US Army Corps of Engineers **8th Annual**

Veterans and Small Business Training and Outreach Conference.

Register now and take this opportunity to meet with federal contracting officers coming to the conference. (This conference will not be held in Reno in 2010.) Buyers from the State of Nevada and other local government entities are participating in Source Connection. You will also be able to meet with federal buyers from agencies in Reno and Carson City, as well as other large business Supplier Diversity managers. Come and be prepared to market your business by bringing a one-page capabilities narrative that includes your NAICS codes. Below is a list of confirmed participants - we will update the list periodically.

PARTICIPATING IN “SOURCE CONNECTION” APRIL 16, 2009:

Bureau of Land Management - Reno
Granite Construction
NV Army National Guard - Carson City
NV Small Business Development Center
USDA - Natural Resources and Conservation - Reno
US District Courts - Reno
General Services Administration
Washoe County Purchasing
Washoe County School District
NV Energy
University of Nevada, Reno, Purchasing
URS Corporation
For more information/registration, please call:
Kathy Agee, Deputy Director
NV Procurement Outreach Program
108 E. Proctor St.
Carson City, NV 89701
Phone: 775-687-1813
kagee@bizopp.state.nv.us

**Compiled by the Procurement Outreach Program
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